



**STEYR****MOTORS**



**Investor Presentation**

February 2026

# INTRODUCING STEYRMOTORS



**The global leader for customized engines in  
special military and civil situations**



# STEYR MOTORS' OUTSTANDING PRODUCT PORTFOLIO HAS A COMPETITIVE ADVANTAGE

Product lines	 <b>Military vehicles</b>	 <b>Aggregates</b>	 <b>Marine</b>
Application	Military vehicles from 3.5t to 10t     Primary Power for Special vehicles	MBT  Locomotives  Auxiliary Power Unit (APU)	Rib Boats  Battle Boats  Work Boats  Rescue Boats  Primary Propulsion Power & Electricity
Steyr Motors Solution	 <b>M14   M16</b>	 <b>M12   M16</b>	 <b>SE4   SE6</b>
Core Customers	 Military vehicle manufacturers <b>KNDS</b> <b>BAE SYSTEMS</b> <b>THALES</b> <b>URO</b> <b>RHEINMETALL GROUP</b> <b>GENERAL DYNAMICS European Land Systems</b> <b>DEFENTURE</b> <b>Mahindra</b> <b>SIEMENS FFS Fire Fighting Systems</b>	 Civil applications	 Military boat builders  Civil boat builders  Various boat builders - indirect sales with 13 partners
End users	 <b>AUSTRALIAN DEFENCE FORCE</b>  Royal Marines  Spanish Army  <b>BUNDESWEHR</b>  Bundesheer  Navy Seals  Canadian Army  Finnish Army  Dutch Army  Swedish Army  Swiss Army  <b>DB</b>  <b>VR</b>  <b>SBB CFF FFS</b>  <b>ExxonMobil</b>  <b>AIDA</b>	 <b>Civil Public Sector (Public Safety, Railways)</b>	

# DRIVE INCREMENTAL GROWTH THROUGH PRODUCT PORTFOLIO EXPANSION AND NEW MARKET ENTRY



**M14 | M16**



**M12 | M16**



**M12PU**



**SE4 | SE6**

## Military Vehicles

Military vehicles from 3.5t to 10t



Primary Power  
for Special Vehicles

## Aggregates

MBT

Locomotives



Auxiliary Power Unit (APU)

## Mobile Power Unit

Counter-Drone Power

Camp Power

Field Power



Power Unit  
(PU)

## Marine

USV's

Battle Boats

Rib Boats

Rescue Boats

New Market



Primary Propulsion Power & Electricity

New Product

# DEPLOY ANYWHERE, OPERATE EVERYWHERE: THE M12 POWER UNIT AS THE UNIVERSAL ENERGY BACKBONE FOR MODERN DEFENSE



***From drone defense systems to arctic mobility and desert command posts***



# M12 POWER UNIT

[ 2 ]  
CYLINDER



BEST  
PERFORMANCE

MINIMUM  
PU-DIMENSIONS

MAXIMUM  
EFFICIENCY

## Facts

- **28V (DC), 29kW**
- **400V (AC), 32kVA**

## THREE SEPARABLE MODULES

- **Cooling Unit** - Separable Cooling Unit for special demands
- **Engine Generator Unit** - Powerful drive with integrated power generation
- **Base frame incl. tank** - Robust base with optimized fuel supply

## MAIN FEATURES

- **Easy handling:** Movable with a forklift from all sides and with a pallet truck from the sides
- **Modular base frame:** available with various fuel tank capacities
- **Standard version:** 60 liters tank for up to 8 hour of full-load operation



## STACKABLE

- Up to 36 units fit into a 20ft HC container
- optimizes logistics and storage costs.

# AGENDA

1 Milestones, Key Highlights and Financials

2 Outlook

3 Q&A – Thank you for your questions and interest

4 Appendix

5 Disclaimer

# DELIVERING KEY MILESTONES OVER THE LAST 12 MONTHS



**Supply  
Agreement  
PALFINGER**  
January 2025



**Agreement  
Rheinmetall  
Landsysteme**  
February 2025



**Successful AGM  
– Dividend of  
EUR 0.55**  
May 2025



**Framework  
Agreement Laborde  
Products (USA)**  
June 2025



**Agreements Mari-  
time Applications  
(GBR, IT, FRA, CHN)**  
July 2025



**Joint Venture with  
Shangyan Power  
(CHN)**  
August 2025



**USV Market Entry  
Secured via High-  
Value U.S. Contract**  
November 2025



**Developed a highly  
competitive PU12  
Prototype**  
November 2025

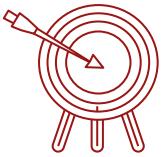


**New 5-year  
contract with main  
Distributor in Asia**  
December 2025



**New defense  
dev. contract with  
Singapore-based  
company**  
January 2026

# STEYR MOTORS – PRELIMINARY FIGURES 2025



Revenue  
**€48.5m**



Adj. EBIT  
**€7.0m**



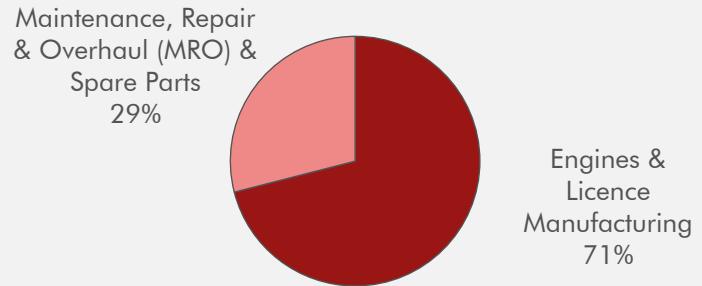
Adj. EBIT Margin  
**14.5%**



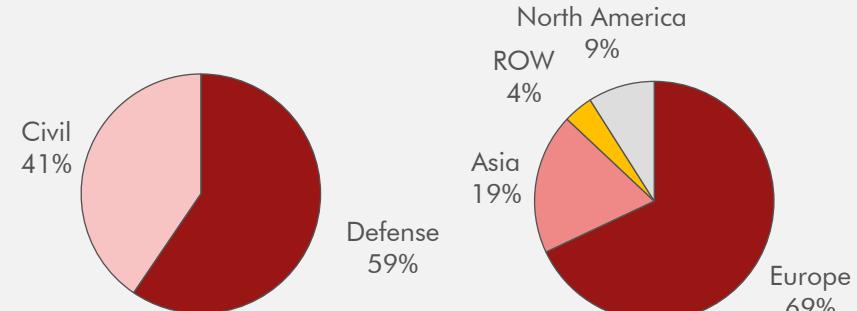
Order Backlog  
**> €300m\***  
**2026-2030**



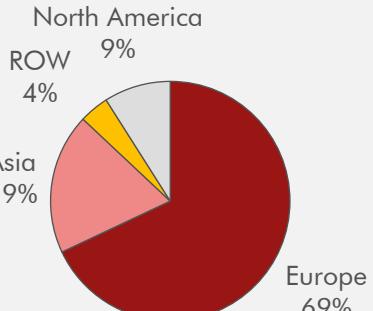
FTEs\*\*  
**128**



**Revenue by Area  
2025**



**Revenue by Segment  
2025**



**Revenue by Region  
2025**

Source: \*Current Order Backlog

\*\*as of 31.12.2025

Total order backlog defined as fixed order backlog + frame order backlog and committed sales and includes both legally and non legally binding orders.

# MORE THAN €300M FROM 2026-2030 ON SECURED ORDERS ARE THE FOUNDATION FOR SUCCESS

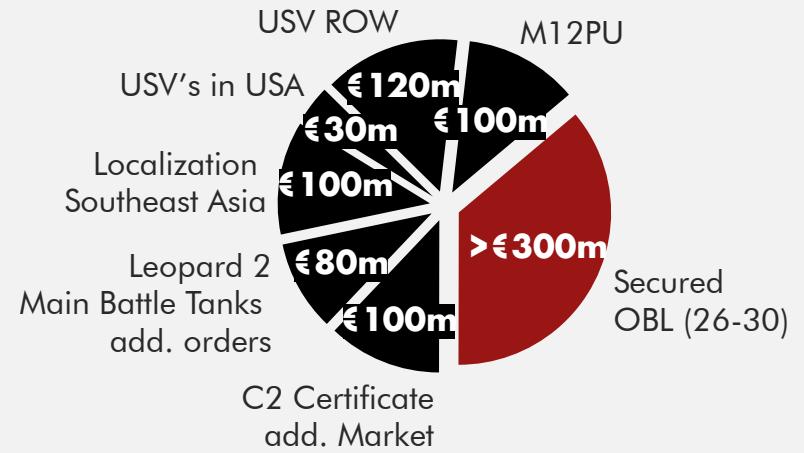
## Total order backlog (26-27)



» With more than **€300m** secured in our **order backlog**, we've laid a **solid foundation** for our future **growth strategy**

» This strong **forward visibility** gives us the **confidence** to **reach** our **ambitious revenue goals**

## Secured OBL (€m) and further concrete Opportunities (€m)



» **Several concrete Opportunities** in progress that could **add €530m** in **revenue**, expanding our **backlog** to **€830m**

» The **C2 certificate** opens a **€5b market**

» **M&A activities** will further **push our revenue** over the next years

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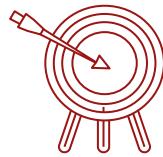
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# STEYR MOTORS – TARGETS FOR 2026 AND BEYOND

2026

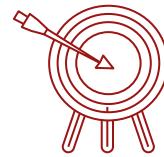


Revenue target  
**€75-95m**



EBIT Margin  
**at least 15%**

2027



Revenue target  
**approx. € 140m**



EBIT  
**approx. € 40m**

- » **Optimized scalability** through our **production platform** – Enabling seamless execution with superior **cost efficiency** and **operational excellence**
- » **Unlocking new growth horizons** – A flexible, modular infrastructure designed to **integrate new business opportunities** and **drive sustainable expansion**
- » **Disciplined, value-accretive M&A** will serve as a lever, to accelerate **revenue expansion** through **capability, portfolio**, and **market access scale-up**

# STEYR MOTORS HAS A CLEAR FOCUS FOR ITS MID-TERM GEOGRAPHICAL EXPANSION

Initiative	Drivers of incremental sales
Governmental	<ul style="list-style-type: none"> <li>○ <b>New projects</b> driven by high defense spending</li> <li>○ Enlargement of scope in <b>special governmental applications</b></li> <li>○ Expansions in <b>North America, China and Poland</b></li> </ul>
Marine	<ul style="list-style-type: none"> <li>○ <b>Penetration of new markets</b> or where current presence is limited</li> <li>○ Stronger footprint <b>driving after-sales development</b></li> </ul>

## Sales enhancements

Price increases

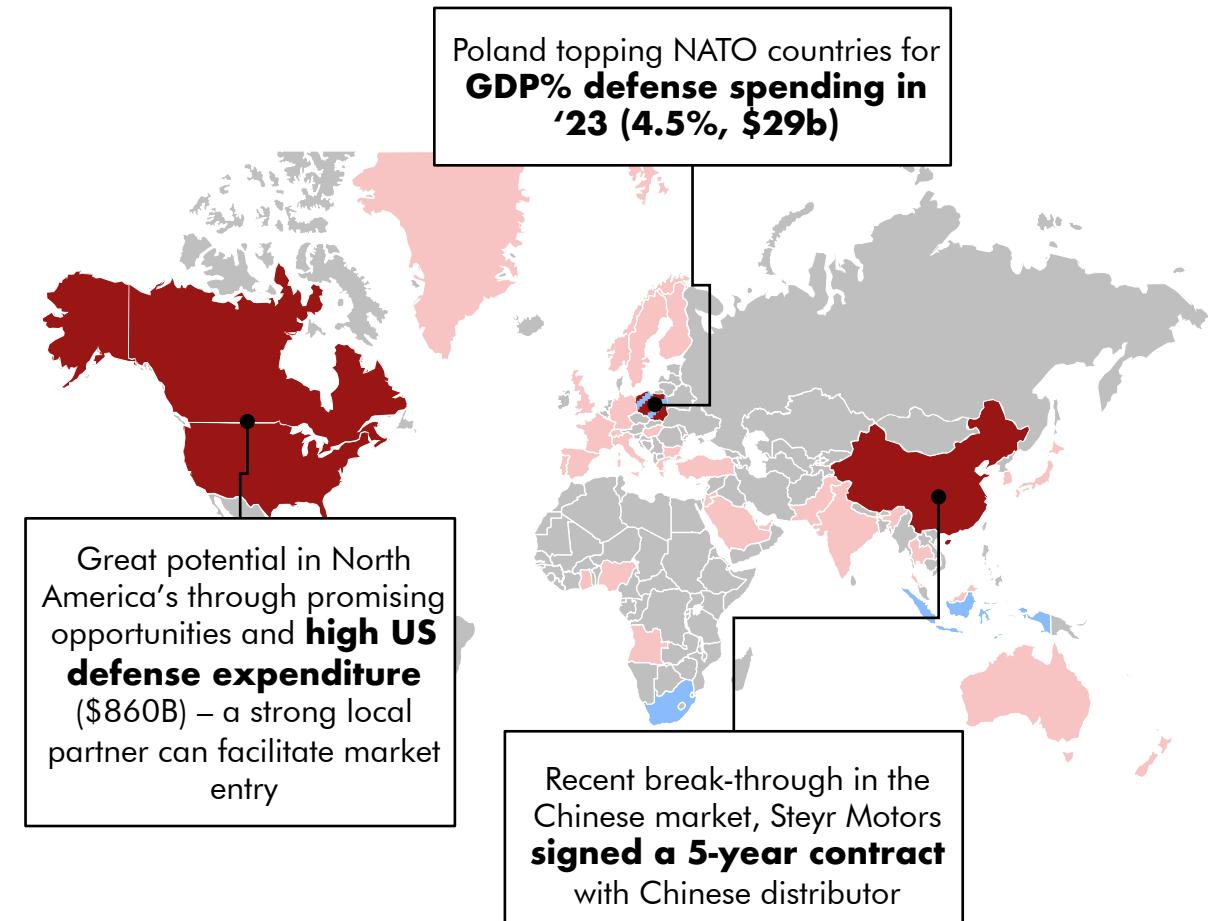
Volume growth

Growth in KAM share of wallet

New Market:  
USV's

New Product:  
PU12

Savings potentials



■ In focus

■ Current sales

■ Marine

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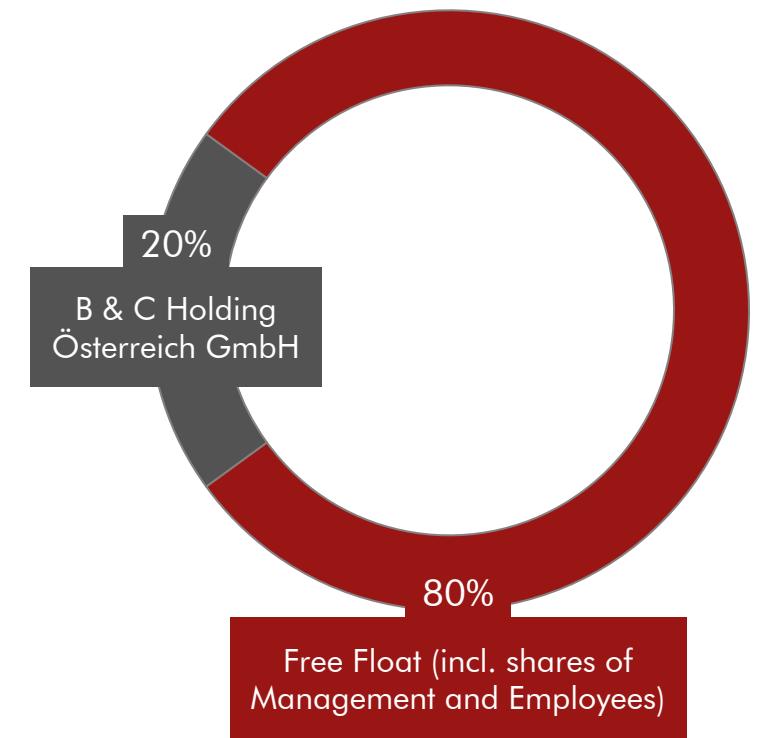
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# STEYR MOTORS SHARE

## Master Data

Symbol	4X0
ISIN	AT0000A3FW25
Transparency level	Scale, direct market plus
Market segment	Open Market
Stock exchange & trading venue	Frankfurt Stock Exchange/Xetra, Vienna
Number of shares	5,200,000
Share capital	EUR 5,200,000.00
Designated Sponsors	Hauck Aufhäuser Lampe Privatbank AG

## Shareholder Structure



# THE M12PU REDEFINES MOBILE POWER UNITS WITH BEST-IN-CLASS SIZE-TO-PERFORMANCE RATIO

STEYRMOTORS



	<b>Steyr Motors PU12</b>		<b>Cummins 30RMP-1060A</b>	
Size	L 1200, H 800, W 850 mm	✓	L 1913, H 1346, W 914 mm	✗
Volume	0,816 m <sup>3</sup>	✓	2,355 m <sup>3</sup>	✗
Weight	600 kg	✓	1005 kg	✗
Output	32kVA	✓	31kVA	✗
Noise	70db (A) @7m	=	70db (A) @7m	=
Temp	-46°C to 49°C	=	-45°C to 57°C	=
Multi-fuel	F-34/F-35/F-54/F-63/F-65/JP-8/JET A1/EN 590	✓	JP-8, JP-4, DF-1, DF-2, DF-A	✗
EMC	MILSTD 461F	=	MILSTD 461F	=
Fuel Cap.	8h	=	8h	=

» The SMO M12PU outperforms legacy units like the Cummins RMP with up to 65% less volume and 40% less weight. Delivering full power, battlefield-ready efficiency, and unmatched mobility.

# FINANCIAL CALENDAR

DATE	EVENT
4–5 February 2026	Hamburg Investor Days (HIT)
6 March 2026	Publication of Annual Report 2025
10 April 2026	Annual General Meeting
13–15 April 2026	Investor Conference Zürs
20 May 2026	Publication Q1 Results
19 August 2026	Publication of Half Year Report 2026
21–24 September 2026	Baader Investment Conference
22 October 2026	Publication Q3 Results
23–25 November 2026	Deutsches Eigenkapitalforum

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