



STEYRMOTORS
INNOVATION WITH LIGHTNESS



Investor Presentation

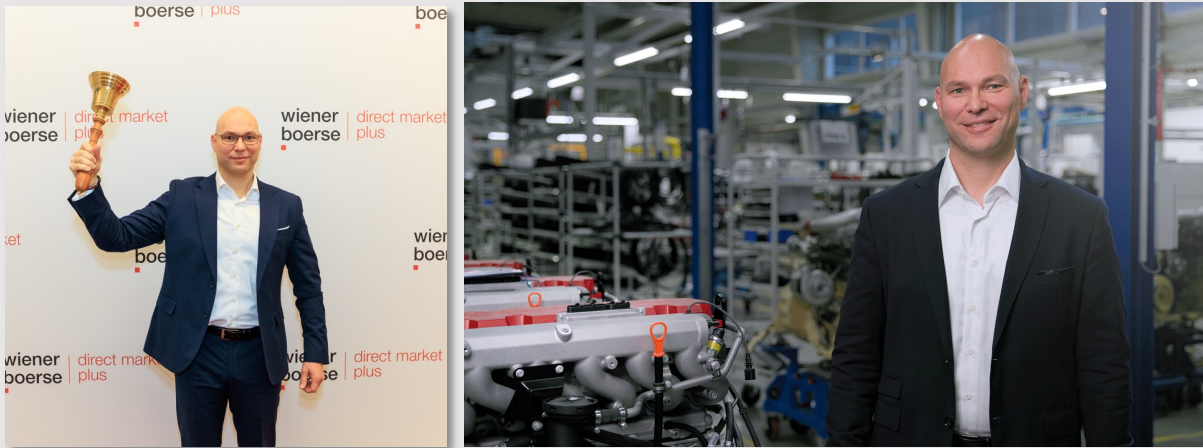
INTRODUCING STEYRMOTORS



The global leader for customized engines in special military and civil situations



PRESENTING TODAY



Julian Cassutti
Chief Executive Officer
since 2022

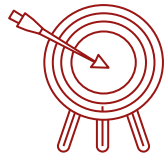
- CEO of Steyr Motors since 2022
- Over 10 years in various management positions as CEO and CFO of different PE-backed assets (e.g. for Bridgepoint, Partners Group)
- Earlier experience with Roland Berger, Lazard and Lincoln International

Educational Background

- Business Administration Universität Mannheim (Diplom-Kaufmann)



STEYR MOTORS – KEY HIGHLIGHTS 2024*



Revenue
€41.7m
2024



Adj. EBIT
€10.1m
2024



Adj. EBIT Margin
24.3%
2024



Number of shares
5.200.000



Revenue CAGR
~ 50%
2025-27

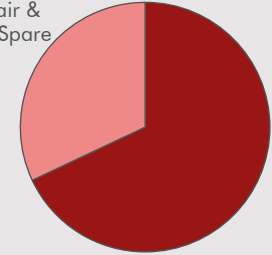


Order Backlog
~ €200m
2025-2027



FTEs
x110
2024

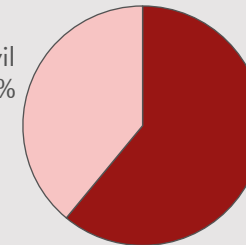
Maintenance, Repair & Overhaul (MRO) & Spare Parts
32%



Engines & Licence Manufacturing
68%

Revenue by Area
2024

Civil
39%

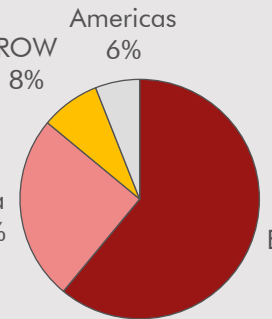


Military
61%

Revenue by Type
2024

Americas
6%

Asia
25%



Europe
61%

Revenue by Region
2024

Source: *Final and audited Figures 2024.

STEYRMOTORS **INVESTMENT HIGHLIGHTS**

Clear future strategy driving international growth

Strong revenue growth with large total backlog of orders² providing visibility on future earnings

Highly profitable in a high-growth market

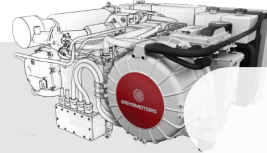
International established customer base

Leading market player for mission critical customized engines in special situations¹

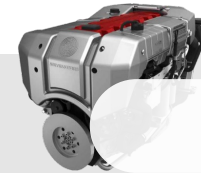
CATERING FOR A DIVERSE SET OF APPLICATIONS AND PRODUCT LINES



M14 | M16



M12 | M16



SE4 | SE6

 **Military Vehicles**

Military vehicles from 3.5t to 10t



Primary Power for Special Vehicles

 **Aggregates**

MBT **Locomotives**



Auxiliary Power Unit (APU)

 **Marine**

Rib Boats **Battle Boats** **Work Boats** **Rescue Boats**



Primary Propulsion Power & Electricity

DIVERSE AND INTERNATIONAL CUSTOMERS AND END USERS

Military vehicle and boat manufacturers



KNDS **BAE SYSTEMS** **THALES**

RHEINMETALL GROUP **URO** **DEFENTURE** **Mahindra**

RIBCRAFT **GENERAL DYNAMICS**
European Land Systems



Civil manufacturers



SIEMENS **FFS**
Fire Fighting Systems

 Various boat builders
- indirect sales with 13 partners



MODERN MANUFACTURING AND TESTING SITE IS LOCATED IN AUSTRIA'S INDUSTRIAL HUB – SCALABLE OUTPUT GROWTH WITHOUT MAJOR INVESTMENTS



State-of-the-art infrastructure

c.15,000 m²
of production and office area

c.10,000 m²
additional area for potential expansion

ISO 9001 certified

Modern test benches

11

fully renovated, harmonized & digitalized test-benches

- 2 emission test-benches
- Acoustics test-bench
- Cold test chamber
- 1 APU test container

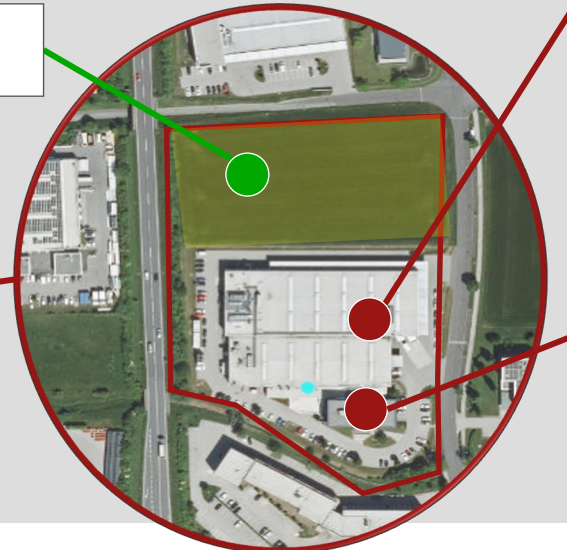
High standard production area



Modern office space



Expansion capacity



TURNAROUND DRIVING SUSTAINABLE GROWTH

Until 2024

GROWTH

2024

- Laid the **foundation** for **strong and sustainable growth**
- **Stock Exchange Listing** on the Frankfurt Stock Exchange

2025

- **Strong internationalization & global talent acquisition** to be present in **specific target countries** worldwide
- **Clear focus on growth & product portfolio expansion**
- **Steyr Motors** experiences **sustainable growth** with substantial **opportunities in the pipeline**

2026+

Strong order backlog is secured for future growth

Leads in development:



... and many others



India and Brazil: New long-term contracts secure market entry in promising regions

Current leads:



Germany: New breakthrough key account and massive ramp-up for existing key account

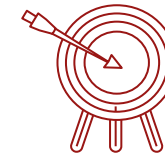
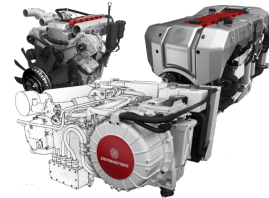
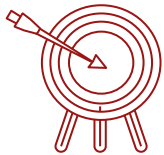


USA: new contract for US Navy Seals for 51 engines and potential for 200 more engines

STEYR MOTORS – TARGETS 2025 AND BEYOND

2025

2027



Revenue
+40%
vs. €41.7m in 2024

EBIT Margin
>20%
vs. 15.5% in 2024

Production
>1,250 units
vs. 729 units in 2024

Revenue Target
€ 140m
vs. €41.7m in 2024

EBIT
x4
vs. €10.1m in 2024

» **Optimized scalability** through our **production platform** – Enabling seamless execution with superior **cost efficiency** and **operational excellence**

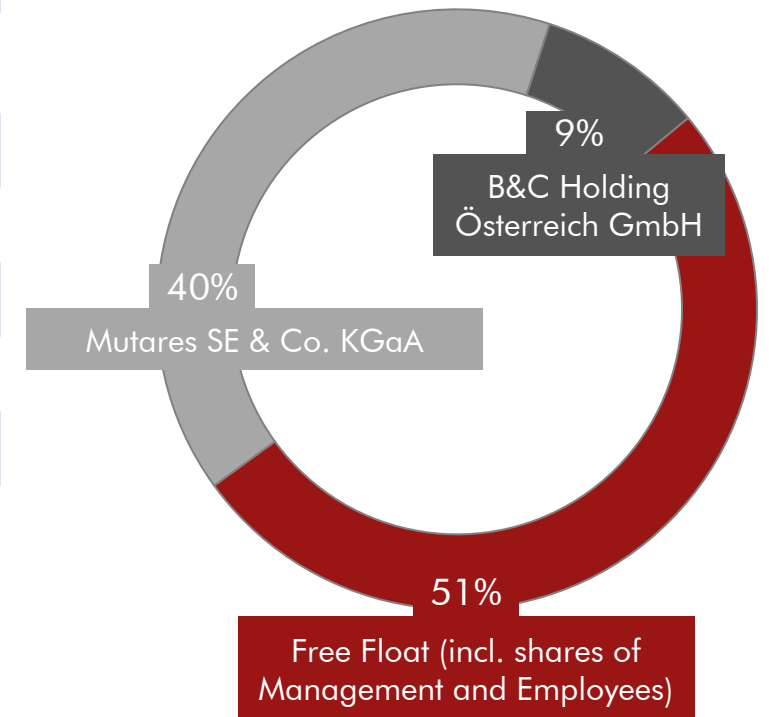
» **Unlocking new growth horizons** – A flexible, modular infrastructure designed to **integrate new business opportunities** and **drive sustainable expansion**

STEYR MOTORS SHARE

Master Data

Symbol	4X0
ISIN	AT0000A3FW25
Transparency level	Scale
Market segment	Open Market
Stock exchange & trading venue	Frankfurt Stock Exchange/Xetra
Number of shares	5,200,000
Share capital	EUR 5,200,000.00
Designated Sponsors	Hauck Aufhäuser Lampe Privatbank AG

Shareholder Structure*



*Rounding differences may occur.

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STEYRMOTORS

